TECKLENBURG & JENKINS, LLC

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1819 MEETING STREET ROAD –SUITE #A CHARLESTON, SOUTH CAROLINA 29405

POST OFFICE BOX 20667 CHARLESTON, SOUTH CAROLINA 29413 TELEPHONE (843) 534-2628 FACSIMILE (843) 534-2629

March 24, 2014

[Via FedEx 8027-1430-4107]

Public Service Commission
Clerk's Office
101 Executive Center Drive, Suite 100
Columbia, SC 29210
ATTN: Ms. Janice Schmiedling

RE: Application of South Carolina STRONG d/b/a STRONG Movers

Docket/NDI Number 2013-368-T Hearing scheduled March 26, 2014

Our File No.: 1084.03

Dear Ms. Schmiedling:

Enclosed for filing with the PSC is the enclosed Applicant's Exhibits for Hearing on March 26, 2014. As the Tariff will require additional revisions, I will provide that under separate cover. All other Exhibits are noted on the attached and are enclosed herein.

Sincerely,

With best regards, I remain

Paul F. Tecklenburg pft@tecklaw.net

PFT/eal Enclosures

Copy w/ encl: Courtney Edwards, Esquire

Randall Dong, Esquire

Mr. Jeff Ballard (via email only)

Mr. John J. Tecklenburg (via email only)

BEFORE

THE PUBLIC SERVICE COMMISSION OF

SOUTH CAROLINA

DOCKET NO. 2013-368-T

Application of South Carolina STRONG d/b/a STRONG Movers for a Class E (Household Goods) Certificate of Public Convenience and Necessity for Operation of Motor Vehicle)	CERTIFICATE OF SERVICE
Carrier	,	

This is to certify that I, Esther A. Lapin, have this 24th day of March 2014 served one (1) copy of the *Applicant's Exhibits for Hearing on March 26, 2014*, in the above-referenced matter to the persons named below by causing said copy to be sent as follows as addressed:

[Via FedEx 8027 1430 4107]

Public Service Commission
Clerk's Office
101 Executive Center Drive, Suite 100
Columbia, SC 29210

[Via email and US Mail]

Courtney Edwards, Esquire
Office of Regulatory Staff
1401 Main Street, Suite 900
Columbia, SC 29201
Attorney for the Office of Regulatory Staff

[Via email: randall.dong@psc.sc.gov and US Mail]

Randall Dong, Esquire
Staff Counsel
Public Service Commission
101 Executive Center Drive, Suite 100
Columbia, SC 29210

Lither a. Lapin

BEFORE

THE PUBLIC SERVICE COMMISSION OF

SOUTH CAROLINA

DOCKET NO. 2013-368-T

IN RE:	Goods) Certificate of Public Convenience and) FOR HEARI) APPLICANT'S EXHIBITS				
A	applicant hereby submits for filing the following Exhibits to be utilized	at the He	aring			
schedule	d for March 26, 2014, in the above matter:					
• A	Affidavit of Publication of Notice of Filing in "The State" newspaper					
• A	Affidavit of Publication of Notice of Filing in "The Post and Courier" new	vspaper				
• 7	Written Testimony of Kay Kennerty, shipper's witness					
• I	Letter of recommendation from City of North Charleston, SC	7 73		;		
• I	Letter of recommendation from CMMC, LLC of North Charleston, SC	: ‡				
↓ 2	2012 Profit and Loss Statement – marked "Confidential"	123 123 134	s			
J. 2	2013 Profit and Loss Statement – marked "Confidential"	41				

BY:

Strong Movers Orientation Handbook for employees

Paul F. Tecklenburg – SC Bar #10295

1819 Meeting Street Road, Suite A (29405)

P.O. Box 20667

Charleston, SC 29413 Phone: 843.534.2628 Fax: 843.534.2629

TECKLENBURG & JENKINS, LLC

Email: pft@tecklaw.net

Charleston, South Carolina March 24, 2014

Bill of Lading

PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA **CLERK'S OFFICE**

NOTICE OFFILING

DOCKET NO. 2013-368-T

uth Carolina STRONG d/b/a STRONG Movers, 2510 North Hobson Avenue, rth Charleston, South Carolina 29405 has filed an Application for a Class E pusehold Goods) Certificate of Public Convenience and Necessity to transport nmodities as follows:

IE STATE MEDIA CO., INC. usehold Goods, As Defined in 10 S.C. Code Ann. Regs.103-210(1): Between Columbia, South Carolina publisher of

The # State

nts and places in South Carolina

copy of the Company's Application can be obtained from the Commission at following address: Public Service Commission of South Carolina, Clerk's Of., at Post Office Drawer 11649, Columbia, South Carolina 29211 or is availaon the Commission's website at www.psc.sc.gov. The Application is also allable through South Carolina STRONG d/b/a STRONG Movers, 2510 North bson Avenue, North Charleston, South Carolina 29405.

y person who wishes to be heard should appear at the public hearing on Wediday, January 29, 2014, at 10:00 a.m., Public Service Commission of South rollna, 101 Executive Drive, Suite 100, Columbia, SC 29210.

sons seeking information about the Commission's procedures should contact Commission at (803) 896-5100.

Public Service Commission of South Carolina Attn: Clerk's Office Post Office Drawer 11649 Columbia, South Carolina 29211

Emily Fernandez, Project & Support Supervisor me, cath that the advertisement,

13-368-T South Carolina Strong dba Strong Movers 2510 N. Hopson Ave N. Charleston, SC 29405 has filed an Application for a Class (Household Goods)Certificate of Public Convenience and Necessity to transport commodities .

was inserted in THE STATE, a daily newspaper of general circulation published in the City of Columbia, State and County aforesaid, in the issue(s) of

January 15, 2014

Subscribed and sworn to before me

on this day

January 15, 2014

Notary Public

My commission expires September 04, 2023



"Errors- the liability of the publisher on account of errors in or omissions from any advertisement will in no way exceed the amount of the charge for the space occupied by the item in error, and then only for the first incorrect insertion."

JEFF BALLARD SOUTH CAROLINA STRONG 2510 N. HOBSON AVE. NORTH CHARLESTON SC 29405

AFFIDAVIT OF PUBLICATION

The Post and Courier

State of South Carolina

County of Charleston

Personally appeared before me the undersigned advertising clerk of the above indicated newspaper published in the city of Charleston, county and state aforesaid, who, being duly sworn, says that the advertisement of

CODY	1	١,
(conv	attach	ea

appeared in the issues of said newspaper on the following day(s):

10/23/13 Wed PC 10/23/13 Wed CNW

at a cost of

S210.90

Account#

321199

Order#

1056133

P.O. Number:

Subscribed and sworn to before

me this 23°d

of October

A.D. 2013

A. Editor

My Comm. Exp.
09-24-2023

NOTARY PUBLIC, SC My commission expires

Public Service Commission of South Carolina Attn: Clerk's Office Post Office Drawer 11649 Columbia, SC 29211 10/9/13 AD# 105A133

PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA CLERK'S OFFICE NOTICE OF FILING DOCKET NO. 2013-368-

South Carolina STRONG d/b/a STRONG Movers, 2510 North Hobson Avenue, North Charleston, South Carolina 57405 has filed an Application for a Class E (Household Goods) Certificate of Public Convenience and Necessity to transport commodilles as follows:

Household Goods, As Defined In 10 S.C. Code Ann. Regs. 103-210(1): Between points and places in South Carolina

A copy of the Company's Application can be obtained from the Commission at the following address: Public Service Commission of South Carolina, Clerk's Office, at Post Office Drawer 11649, Commission's website at www.pscs.

Any person who wishes to intervene as a party of record or wishes to be notified of the hearing but does, nog. wish to present festimony or be a party of record should file a pleading in accordance with the Commission's Rules and Regulations on or before NO-VEMBER 12, 2013, with the Clerk's Office at the address below, with the Office of Regulatory Staff, at 1401 Main Street, Suite 900, Columbia, South Carolina 27201, and with South Carolina 57RONG Movers, 2510 North Hobson Avenue, North Charleston, South Carolina 29405, and should indicate the amount of time required for the presentation. Pelitions to intervene should be filed in accordance with Commission Regulation 19a-25 and include the grounds for the intervention. Please include an email address for receipt of future Commission respondence in the Pelition to Intervene. Please refer to the above Dockel Number.

PLEASE TAKE NOTICE: Any person who wishes to have his or her comments considered as part of the official record of this proceeding MUST present comments, in person, to the Commission during the hearing.

Persons seeking information about the Commis-sion's procedures should contact the Commission at (803) 896-5100. lace a Classifed 41. Call 7

Filing Notice

PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA CLERK'S OFFICE NOTICE OF FILING DOCKET NO. 2013-368-T

South Carolina STRONG d/b/a STRONG Movers, 2510 Norin Hobson Avenue, North Charleston, South Carolina 29405 has filed an Application for a Class E (Houshold Goods) Certificate of Public Convenience and Necessity to transport commodities as follows:

Household Goods, As Defined in 10 S.C. Code Ann. Regs. 103-210(1): Belween points and places in South Carolina

A copy of the Company's Application can be obtained from the Commission at the following address: Public Service Commission of South Carolina, Clerk's Office, at Post Office Drawer 11649, Commission's website at www.pscs.c.gov. The Application is also available through South Carolina STRONG d/b/a STRONG Movers, 2510 North Hobson Avenue, North Charleston, South Carolina 27405.

Avenue, Northeaston, Avenue, Northeaston, South Carolina 29405.

Any person who wishes to intervene as a party of record or wishes to be notified of the hearing but does not wish to present testimony or be a party of record should file a party of record should file a person in accordance with the Commission's Rules and Regulations on or before NO-VEMBER 12, 2013, with the Clerk's Office at the address below, with the Office of Regulatory Staff, at 1401 Main Street, Suite 900, Columbia, South Carolina 29201, and with South Carolina 27901, and with South Carolina 27901, and with Carolina 27901, and should indicate the amount of time required for the presentation. Pellilions to intervene should be filed in accordance with 103-825 and include an email address for recipit of future Commission Regulation 103-825 and include an email address for recipit of future Commission correspondence in the Pellilion to Intervene. Please refer to the above Docket Number.

PLEASE TAKE NOTICE: Any person who wishes to have his or her comments considered as part of the official record of this proceeding MUST present comments, in person, to the Commission during the hearing.

Persons seeking information about the Commis-sion's procedures should contact the Commission at (803) 896-5100.

Public Service Commission of South Carolina Attn: Clerk's Office Post Office Drawer 11649 Columbia. SC 29211 10/9/13 AD# 1056133

BEFORE

THE PUBLIC SERVICE COMMISSION OF

SOUTH CAROLINA

DOCKET NO. 2013-368-T

IN RE:	Application of South Carolina STRONG d/b/a STRONG Movers for a Class E (Household Goods) Certificate of Public Convenience and Necessity for Operation of Motor Vehicle Carrier STRONG d/b/a WRITTEN TESTIMONY OF KAY KENNERTY
sworn	The Applicant, South Carolina STRONG, d/b/a STRONG Movers, submits the following testimony of Kay Kennerty in support of its Application for Class E Certification:
1.	WHAT IS YOUR NAME?
	Answer: Kay Kennerty
2.	DO YOU UNDERSTAND THAT IN SIGNING THIS WRITTEN TESTIMONY, YOU ARE ANSWERING THESE QUESTIONS UNDER OATH?
	Yes, I understand.
3.	WHAT IS YOUR BUSINESS ADDRESS AND PHONE NUMBER?
	Answer: 824 Johnnie Dodds Blvd., Mt. Pleasant, SC 29464 (843-725-5011)
4.	WHAT IS YOUR OCCUPATION:
	Answer: I am a realtor.
5.	ARE YOU LICENSED IN THE STATE OF SOUTH CAROLINA AND FOR HOW LONG?
	Answer: Yes, I was licensed in 1986.
6.	WHAT TYPE OF REAL ESTATE DO YOU PRIMARILY SELL?
	Answer: I have handled primarily residential real estate since 1990.

7.	HOW MANY PERSONS HAVE YOU ASSISTED IN HOUSEHOLD SALES AND PURCHASES SINCE 1990?
	Answer: A rough approximation would be 500 total clients since 1990.
8.	HOW MANY PERSONS HAVE YOU ASSISTED WITH HOUSEHOLD SALES THAT RESIDED OUTSIDE THE CHARLESTON AREA?
	Answer: A rough approximation would be 350. I assist with local, intrastate, and interstate clients purchasing in the Charleston market.
9.	WHAT IS YOUR UNDERSTANDING OF THE GROWTH OF POPULATION IN THE CHARLESTON REGION, AS WELL AS IN THE GREATER COLUMBIA AND GREENVILLE MARKETS OVER THE NEXT 15 YEARS?
	Answer: The 2010 Census reflects South Carolina's population as 4,625,364 in 2010, growing to 5,234,500 in 2025. Most of that growth is predicted in urban areas of Charleston, Columbia and Greenville.
10.	DO YOU ANTICIPATE AN INCREASE IN THE NUMBER OF PERSONS BUYING AND SELLING RESIDENTIAL REAL ESTATE AND REQUIRING THE USE OF HOUSEHOLD MOVING COMPANIES?
	Answer: Very much so. Charleston experienced a 22% sales increase in 2013.
11.	DO YOU BELIEVE THAT YOU HAVE A GOOD UNDERSTANDING OF THE NEEDS OF YOUR RESIDENTIAL CLIENTS IN CONTRACTING FOR HOUSEHOLD GOODS MOVING?
	Answer: Yes.
12.	HAVE YOU MADE RECOMMENDATIONS TO YOUR CLIENTS OVER THE YEARS REGARDING HOUSEHOLD MOVERS?
	Answer: Yes.
13.	HAVE YOU BEEN PRESENT AT YOUR CLIENTS' HOMES WHEN HOUSEHOLD MOVERS HAVE ENGAGED IN THE PERFORMANCE OF THEIR SERVICES?
	Answer: Yes. I have brought meals to my clients when there are moving personnel at the home.

14.	BASED UPON YOUR EXPERIENCE OF 24 YEARS IN THE RESIDENTIAL REAL ESTATE INDUSTRY AND ASSISTANCE OF YOUR MANY CLIENTS, DO YOU BELIEVE THAT THERE IS A NEED FOR ADDITIONAL HOUSEHOLD MOVING SERVICES IN THE CHARLESTON REGION?
	Answer: Yes.
15.	LIKEWISE, BASED UPON YOUR ASSISTANCE TO PERSONS MOVING OUTSIDE OF CHARLESTON, IS IT YOUR EXPERIENCE THAT QUALITY MOVERS ARE NEEDED TO PROVIDE YOUR CLIENTS WITH MOVING SERVICES TO OTHER AREAS WITHIN THE STATE?
	Answer: With the population growth we expect in South Carolina overall, yes.
16.	ARE YOU FAMILIAR WITH SOUTH CAROLINA STRONG, AND THE ACTIVITIES IN WHICH THEY CURRENTLY ENGAGE?
	Answer: Yes.
17.	WHAT IS YOUR UNDERSTANDING OF WHAT THEY DO?
	Answer: They assist men in a residential facility to change their lives through education and vocational training.
18.	IF SOUTH CAROLINA STRONG WERE GIVEN A LICENSE TO MOVE HOUSEHOLD GOODS, WOULD YOU PERSONALLY UTILIZE THEM FOR YOUR HOUSEHOLD MOVING NEEDS?
	Answer: Yes.
19.	WOULD YOU HAVE ANY RESERVATION IN RECOMMENDING SOUTH CAROLINA STRONG TO ANY OF YOUR CLIENTS WHO MAY NEED MOVING SERVICES WITHIN THE STATE?
	Answer: No.
20.	BY SIGNING THIS DOCUMENT, DO YOU UNDERSTAND YOUR SWORN TESTIMONY TODAY WILL BE RELIED UPON BY THE SOUTH CAROLINA PUBLIC SERVICE COMMISSION?
	Answer: Yes.

The above testimony being duly sworn by the undersigned is given under oath this
Jag & Jenney
SWORN TO and subscribed before me this day of January 2014.
NOTARY PUBLIC FOR SOUTH CAROLINA My Commission Expires: 4/26/2020

January 21, 2014

Public Service Commission of South Carolina PO Box 11649 Columbia, South Carolina 29211

Re: South Carolina STRONG

To Whom It May Concern:

I would like to recommend the services of South Carolina STRONG. The City of North Charleston has used South Carolina STRONG for catering services during both our July 4th Festival and the Holiday Festival for the past five years, and has been completely satisfied with their dedication and commitment to work. They do an excellent job, are always punctual, trustworthy and offer the most competitive rates in town.

We have also hired them on occasion for light construction work including recent work on our new Danny Jones pool enclosure project. SC STRONG is very reasonably priced, and have done exactly what we've asked of them. It is admirable that they have developed these various training schools to teach their residents practical job skills and to have SC STRONG become self-sufficient.

One of the things we appreciate the most is that they are good neighbors providing extensive community service. They offer their construction and landscaping services to Hursey Elementray School, the Foodbank, Lowcountry Orphan Relief, Trident Literacy, Friends of the Library and Crisis Ministries.

I'm happy to recommend the services of South Carolina STRONG. If you have any questions do not hesitate contacting me.

Sincerely,

Lisa Reynolds

Administrative Assistant

Office of the Mayor

lrey nolds@north charlest on. org



January 27, 2014

Public Service Commission of South Carolina P.O. Box 11649 Columbia, South Carolina 29211

To Whom It May Concern,

I am writing to recommend the services of the South Carolina STRONG. I have been using South Carolina STRONG for landscaping and light construction services for the past five years and have always been completely satisfied. They do an excellent job, are always punctual, and offer the most competitive rates in town.

We have also hired them on occasion for extra jobs. For example, during the course of several light construction projects at our warehouse space, they have moved the contents of the space out of and into various locations. We have also used their catering services for business events. They have been very reasonably priced, and have done exactly what we've asked of them.

I'm happy to recommend the services of South Carolina STRONG. If you have any questions, feel free to contact me.

Sincerely,

Danny Rówland

Member

Uniform Household Goods Bill of Lading

SOUTH CAROLINA STRONG dba STRONG MOVERS

2510 N. HOBSON AVE., NORTH CHARLESTON, SC 29405
843-554-5179

Customer: This bill of lading establishes a contract between you and the household goods carrier. It confirms instructions and authorizes the carrier to move, pack, store, and/or perform services shown. Before you sign this document it is important that you first read the document, including the back, and that you ask for an explanation of anything that is not clear or is different from any previous information received from the carrier or carrier's representatives. This contract is subject to conditions on the back of this form.

information received from the carrier or carrier's representatives. This con						Destination Address					
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Customer Release: I have read and understand this contract, and release my household goods to the carrier subject to the terms and conditions of this contract.			s contract.	Balance D							
nousenoid goods to the extrict subject to the terms and conditions of				Customer ac	knowledge	carrier delivered	goods in goo	d condition,			
Date					except as not	ed on this	Bill of Lading.				
Signature	of Customer			D	ait	\					
1						Customer Si	mature.			ate	
Signature	of Carrier Rej	presentative 9-6690 · www.milbur		D	ate	Customer 51	Silature			SO #50	

CONTRACT TERMS AND CONDITIONS OF UNIFORM HOUSEHOLD GOODS BILL OF LADING

The following terms and conditions apply to all services performed by the carrier under this contract. This contract is also subject to all rules, rates, and charges in the current tariff published by, or on file with, the South Carolina Public Service Commission.

SECTION 1. (A) THE CARRIER IS LIABLE for physical loss of. or damage to, any article from external cause while being packed, unpacked, loaded, unloaded, carried, or held in Storage-in-Transit, including breakage, if the articles are packed by the carrier and/or if the breakage results from negligence of the carrier. The carrier is liable directly to the customer for loss and damage, regardless of any cargo insurance policies the carrier may have. The carrier's liability is subject to the limitations of liability described in Section 2.

Customers may include the following items in a shipment however, the carrier is not responsible for the condition or safe delivery of:

- · Coins, currency, deeds, notes, stamps, letters, drafts securities, evidence of debt, or valuable papers of any kind
- Jewelry, precious stones, precious metals, or watches.
- Items of extraordinary value.
- Items requiring temperature control
 Household pets.
- Plants
- Perishable items.
- Furniture or other items made of pressboard, particle board or similar pressed material.
- (B) THE CARRIER IS NOT LIABLE for the loss of or damage to any article from external cause while being carried or held in Storage-in-Transit, due to the following
 - a. Breakage, when items are packed by the customer or the customer's representative unless it can be proved that the breakage resulted from negligence by the mover in handling the articles.
 - External damage to electronics (radios, stereos, VHS players, CD/DVD players, televisions, computers, printers, scanners, etc.) when no visible damage to the external packaging or contents exists or if the item was packed by the customer or the customer's representative.

 C. Loss or damage from insects, moths, vermin, mold, fungus or bacteria within the customer's belongings or that develop therein due to conditions present before
 - the carrier picks up the customer's belongings ..
 - Loss or damage because the item was in an obvious state of disrepair at the time of the shipment, provided that the carrier noted the disrepair on the inventory.

 e. An act, omission, or order of the customer, or loss or damage resulting from the customer's inclusion in the shipment of such articles as explosives, dangerous
 - articles or dangerous goods

 - articles or dangerous goods.

 6. Defective design of an article, including susceptibility to damage because of atmospheric conditions such as temperature or humidity changes.

 g. Hostile or warlike action or use of any weapon of war (in time of peace or war), terrorism, insurrection, rebellion, revolution, civil war, usurped power, and action taken in hindering, combating, or defending against such occurrences: a) by any government or sovereign power, or by authority maintaining or using military forces; b) by military forces; or, c) by an agent of such government, power, authority or forces.

 h. Seizure, confiscation or destruction under quarantine by order of any government or public authority.

 - i. Strikes, lockouts, labor disturbances, riots, civil commotions or the acts of any person or persons taking part in any such occurrence or disorder.
 - i. Acts of God.

Carriers will not accept the following items for shipment:

- Dangerous goods.
 Property liable to damage carrier equipment or other property.
- 4. Alcoholic beverages.

The customer assumes all liability for goods he/she leaves unattended before pickup by the carrier. The customer also assumes all liability for goods when the customer directs the carrier, in writing, to unload or deliver property at a location that will be unattended.

- SECTION 2. The carrier's maximum liability shall be determined based on the valuation option selected by the customer on the face of this contract.

 (A) If the customer selected Basic Value Protection, the carrier's maximum liability shall be the actual loss or damage not exceeding \$0.60 per pound of weight of any lost or damaged article(s).
 (B) If the customer selected Full Value Protection with Deductible, the carrier's maximum liability shall be the amount of the fair market value or repair cost at
- carrier's option, less a \$300 deductible not exceeding \$5.00 times the net weight of the shipment, or the lump sum declared value whichever is greater.

 The customer is responsible for any additional insurance the customer wishes to purchase.

SECTION 3. Unless specific arrangements have been authorized by this contract, the carrier is not required to transport the customer's goods by any particular schedule, means, or vehicle and is not liable for delays resulting from causes other than negligence of the carrier. Further, in case of unforeseen circumstances which prevent the carrier from completing delivery, the carrier has the right to forward the customer's property by another carrier.

SECTION 4. (A) The customer must pay all legal charges. (B) If the carrier is required to refer this contract for collection of charges due to an attorney, shipper agrees to pay reasonable attorney fees and collection costs. (C) The customer shall be responsible to indemnify the carrier for any loss or damage caused by inclusion in the shipment of explosives, dangerous articles, dangerous goods, or firearms

- A carrier may place a shipment into storage at the public warehouse nearest the point of destination if the carrier is unable to make a delivery because:

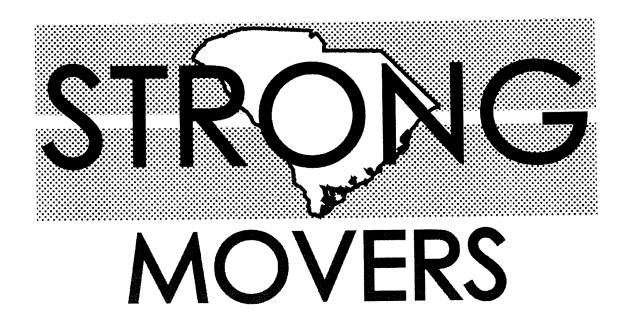
 1. The carrier was unable to locate a customer at the address given on the bill of lading or the correct address if known by the carrier.

 2. The customer refused or was unable to accept delivery.

 3. The customer (for a shipment moving on a non-binding estimate) was unable or refused to pay up to 110 percent of the amount of the original estimate
- plus supplements, if any.

 (B) The carrier's liability as a common carrier ends with delivery to the public warehouse. The shipment becomes subject to the warehouse's liability, terms, and conditions.
- The carrier must notify the customer by every means of contact the carrier has for the customer, including telephone, e-mail, and fax, and the carrier must mail or deliver a written notice to the destination address advising that it was unable to make delivery and advising the customer of the name, address, e-mail address, if applicable, telephone number of the warehouse where the shipment is stored.

SECTION 6. To receive compensation for a claim for loss, damage, overcharge, injury or delay, the customer must file a written claim with the carrier within 30 days after delivery. In the case of failure to make delivery, the claim must be filed within 30 days after a reasonable time for delivery has elapsed. Claims must contain sufficient information to identify the property involved. A copy of the original paid transportation bill, bill of lading contract or shipping receipt should accompany the written



ORIENTATION HANDBOOK

WELCOME TO STRONG MOVERS. WE ARE AN INDEPENDENT MOVING COMPANY IN SOUTH CAROLINA. OUR DEDICATION TO SERVICE, HONESTY AND INTEGRITY SET US APART FROM OTHER MOVING COMPANIES. WE HAVE EARNED THIS REPUTATION BY THE HARD AND PROFESSIONAL WORK WE PERFORM ON A DAILY BASIS.

WE WOULD LIKE YOU TO TAKE THE TIME AND READ THIS BOOKLET. THIS BOOKLET WILL COVER MOVING COMPANY GUIDELINES AND PROCEDURES. BE SURE TO ASK QUESTIONS IF YOU DON'T UNDERSTAND SOMETHING. TAKE THE TIME TO GO TO OTHER MOVERS WHO HAVE HAD MORE EXPERIENCE WITH SOME OF THE QUESTIONS YOU MAY HAVE. MORE THAN LIKELY THEY ARE THE SAME QUESTIONS THEY HAD WHEN THEY WERE NEW TO THE MOVING COMPANY.

WITH THESE CLASSES AND THE TRAINING FROM MORE EXPERIENCED MOVERS, YOU WILL BECOME A FIRST CLASS MOVER IN A SHORT PERIOD OF TIME. WE TAKE A LOT OF PRIDE IN OUR MOVING COMPANY. WE HOPE THAT YOU WILL DO THE SAME.

- 1. BE ON TIME: IT IS YOUR RESPOSIBILITY TO CHECK THE JOB SHEET DAILY. YOU NEVER KNOW WHEN YOU MIGHT HAVE AN EARLY JOB FOR THE NEXT DAY. THE JOB SHEET IS POSTED ON THE BULLITEN BOARD EVERY EVENING.
- 2. APPEARANCE: THE PRIDE OF THE MOVING COMPANY IS REFLECTED IN THE WAY WE DRESS. WE HAVE UNIFORMS THAT ARE TO BE WORN ON ALL MOVING COMPANY JOBS. THE UNIFORM CONSISTS OF A SHIRT, PANTS AND OR A PAIR OF SHORTS DEPENDING ON THE WEATHER. PLEASE KEEP YOUR UNIFORM CLEAN AND PRESSED.
- 3. SHOES: WORK BOOTS SHOULD NOT BE USED ON JOBS AS THEY CAN EASILY SCUFF THE CUSTOMERS FLOOR. THEY SHOULD BE APPROVED FIRST FROM YOUR SUPERVISOR. THE BEST SHOES TO WEAR ARE ONES THAT ARE COMFORTABLE AND LIGHT.
- 4. BRING AN I.D. IF YOU HAVE IDENTIFICATION IT SHOULD BE CARRIED ON YOU AT ALL TIMES. ALSO YOU SHOULD HAVE THE OFFICE NUMBER WITH YOU IN CASE OF EMERGENCIES. (843) 554-5179

- 5. LUNCH BREAKS ANY TIME A BREAK IS CALLED; IT IS THE CREW BOSS THAT MAKES THAT CALL. BEFORE YOU LEAVE FOR YOUR JOB IN THE MORNING YOU SHOULD MAKE SURE THAT EVERYONE HAS A LUNCH FOR THE DAY. DO NOT EAT IN THE CUSTOMERS HOUSE OR OFFICE. MAKE SURE YOU CLEAN UP AFTER YOURSELVES AND USE THE LUNCH BREAK TO DISCUSS HOW YOUR JOB IS GOING.
- 6. FOLLOW DIRECTIONS: ANY TIME YOU ARE ASKED OR TOLD TO DO SOMETHING BY YOUR CREW BOSS, YOU SHOULD DO IT. IF THERE IS A PROBLEM WITH YOUR CREW BOSS YOU SHOULD NOT ADDRESS IT ON THE JOB AND WAIT TO LET SOMEONE IN THE OFFICE KNOW AFTER THE MOVE IS COMPLETED.
- 7. ALWAYS HAVE A PARTNER: IF YOU LEAVE THE WORK AREA FOR ANY REASON YOU SHOULD ALWAYS TAKE A PARTNER WITH YOU. IF THIS IS NOT PRACTICAL, THEN YOU SHOULD LET YOUR CREW BOSS OR ANOTHER CREW MEMBER KNOW WHERE AND WHY YOU ARE GOING THERE. DO NOT BE GONE FOR TOO LONG.
- 8. SAFETY FIRST: YOUR SAFETY IS VERY IMPORTANT TO US. MOST ACCIDENTS HAPPEN WHEN YOU TRY TO MOVE FAST. REMEMBER, A GOOD MOVE IS WHEN NO ONE GETS HURT AND THERE ARE NO DAMAGES TO PERSONEL OR PROPERTY. DO NOT TRY TO LIFT SOMETHING THAT YOU ARE NOT PHISICALLY ABLE TO. ALWAYS LET SOME ONE HELP YOU WITH DIFFICULT ITEMS.

9. CHECKING FOR DAMAGES: BEFORE YOU MOVE ANYTHING, THERE SHOULD ALWAYS BE A DESCRIPTIVE INVENTORY COMPLETED BY A CREW BOSS OR SOMEONE HE TELLS TO DO SO. THIS INVENTORY MUST BE COMPLETE AND SIGNED BY THE CUSTOMER. DO NOT VERBALLY TELL THE CUSTOMER THAT THERE IS A SCRATCH AND NOT WRITE IT DOWN. WHEN YOUR MOVE IS FINISHED, YOU MUST GET THE CUSTOMER TO SIGN YOUR INVENTORY AGAIN. THE INVENTORY SHEET IS VERY IMPORTANT. IF IT IS NOT FILLED OUT CORRECTLY, WE WILL BE HELD RESPONSIBLE FOR DAMAGES THAT WE DID NOT DO.

10. POINTING OUT CONTRABAND: IF YOU NOTICE DRUGS OR PARAPHANELIA, TELL YOUR CREW BOSS IMMEDIATELY. DO NOT MOVE IT OR ALERT THE CUSTOMER ON YOUR OWN. YOUR CREW BOSS HAS BEEN TRAINED ON HOW TO HANDLE THIS SITUATION AND SHOULD BE THE ONLY ONE WHO DOES SO. THE SAME GOES FOR ALCOHOL, FIREARMS AND MONEY.

11. PRIVACY: CUSTOMERS WANT THEIR PRIVACY. DON'T OPEN DRAWERS UNLESS YOU ARE TOLD TO DO SO BY YOUR CREW BOSS. DO NOT UNPACK ITEMS THAT WERE ALREADY PACKED BY THE CUSTOMER. MOVING IS VERY STRESSFUL, SHOW THE CUSTOMER THE RESPECT THEY DESERVE.

EQUIPMENT: IN THIS SECTION YOU WILL BECOME FAMILIAR WITH THE NAMES OF THE EQUIPMENT THAT WE HAVE. IT ISN'T EXPECTED THAT YOU WILL LEARN TO USE IT BY READING, BUT MAYBE IT WILL HELP YOU GAIN SOME INFORMATION THAT WILL ALLOW YOU TO ASK THE RIGHT QUESTIONS. WHEN YOU DON'T KNOW HOW TO USE A SPECIFIC PIECE OF EQUIPMENT YOU NEED TO ASK SOMEONE TO SHOW YOU, JUST LIKE THE REST OF US DID. IF YOU THINK IT IS EMBARASSING, ITS ONLY GOING TO HURT FOR A WHILE AND THEN YOU WILL AT LEAST HAVE THE INFORMATION.

ONE MORE NOTE BEFORE WE GET INTO THIS SECTION ABOUT EQUIPMENT. A LOT OF MOVERS HAVE DIFFERENT WAYS OF USING THE EQUIPMENT WE HAVE. IF YOU ARE SHOWN MORE THAN ONE WAY TO USE A PIECE, THEN DECIDE FOR YOURSELF WHICH IS THE BEST IN ANY GIVEN SITUATION, OR ASK FOR ANOTHER OPINION. TRY A FEW DIFFERENT THINGS, BUT, ALWAYS ASK QUESTIONS!!!! THE MORE WAYS YOU KNOW HOW TO USE YOUR EQUIPMENT THE BETTER OFF YOU ARE.

DOLLIES: THIS IS THE MAIN WORK HORSE OF OUR COMPANY. WE HAVE ABOUT FOUR DIFFERENT STYLES OF DOLLIES AND AT TIMES RENT A FIFTH TYPE, BUT, THEY ARE ALL CALLED A DOLLIE. THEY HAVE FOUR WHEELS AT THE BOTTOM THAT ALLOW IT TO BE

PUSHED IN ANY DIRECTION. USUALLY STACKED 15 HIGH OR 7 HIGH IN AN OFFICE STACK. ASK TO BE SHOWN THE PROPER PROCEDURE FOR USING A DOLLIE.

EXTENSION: THIS PIECE HAS NO WHEELS. IT IS PLACED ATOP A LOWBOY TO FORM THE BASIC DESIGN AS HIGHBOY MENTIONED. IT IS MADE OF HEAVY WOOD AND COVERED WITH CARPET.

MURPHY: OUR SECOND MOST USED PIECE OF EQUIPMENT RESEMBLES A STANDARD HAND TRUCK, BUT DIFFERS IN ITS ABILITY TO TAKE THREE DIFFERENT SHAPES. GET SOMEONE TO SHOW YOU SAFE OPERATING PROCEDURES EVEN FOR MOVING IT FROM PLACE TO PLACE. IT IS MOST USEFUL TO US IN MOVING LARGE AMOUNTS OF BOXES. IT IS ALSO USE FOR MOVING FILE CABINETS IN THE 45 DEGREE MODE.

PARTITION – CART: A LARGE 4 WHEELED CART WHICH SUPPORTS THE ACOUSTICAL PARTITIONS THAT WE OFTEN MOVE WHEN DOING OFFICE MOVES. IT IS IMPORTANT TO HAVE THIS PIECE OF EQUIPMENT ALONG ON OFFICE MOVES BECAUSE PARTITIONS ARE

BOOK-CARTS: ALSO MADE OF PLYWOOD BUT HAVING SIX SPACES. THE SHELVES ARE SLIGHTLY ANGLED UPWARD TO PREVENT BOOKS OR FILES FROM FALLING OUR DURING MOVEMENT. THEY ARE USED MOSTLY FOR LARGE LIBRARY MOVING AND FILE MOVES.

PADS: THESE ARE LARGE FURNITURE PADS THAT RESEMBLE BLANKETS. PADS ARE HEAVY AND THICK AND PROTECT ALL OF THE FURNITURE THAT WE MOVE IN TRUCKS. PADS ARE USED FOR MANY OTHER OPERATIONS AS WELL. PADS SHOULD BE KEPT CLEAN, DRY, AND STACKED NEATLY. ALWAYS REMOVE DIRTY AND TORN PADS FROM THE BOBTAIL TRUCKS AND BRING THEM TO THE WAREHOUSE.

RAMPS: WE HAVE FIBERGLASS AND METAL RAMPS RANGING IN SIZE FROM SIX FEET TO FOURTEEN FEET. THEY ARE USED ON THE BACKS OF TRUCKS TO ROLL DOLLIES UP AND INTO THE TRUCKS. ALWAYS GET HELP WHEN MOVING A RAMP.

STRAPS: LARGE WIDE CANVAS STRAPS USED IN TRACTOR TRAILERS. THESE ARE NOT TO BE CONFUSED WITH THE SMALLER WHITE TIES USED IN THE BACK OF THE BOBTAIL. TRUCKS. THE BLUE STRAP IS THE LONGEST AT ABOUT TWENTY FEET, THE GRAY STRAP IS NEXT AND ONLY SLIGHTLY SHORTER(IF AT ALL)AND THE YELLOW STRAPS ARE ABOUT TEN TO TWELVE FEET LONG. THEY ARE TO BE ROLLED UP AND TAPED TO MAKE THEM EASY TO USE. USUALLY THERE SHOULD BE A CASE OF STRAPS ON THE BACK OF EACH TRAILER.

TIES: THESE ARE ONE INCH WIDE NYLON THAT COMES IN ROLLS AND VARIES IN LENGTH. THEY ARE USED IN THE BOBTAIL TRUCKS.

BUNGEES: THESE ARE RUBBER STRAPS THAT HAVE A HOOK IN EACH END AND ARE USED FOR SECURING SMALLER LOADS OR PIECES TO THE SIDE BOARDS IN A BOBTAIL OR TRAILER. THEY ARE MOST OFTEN USED TO SECURE THE APPLIANCE DOLLIE TO THE WALL OF THE TRUCK.

RUBBER BANDS: THESE ARE PIECES OF INNER TUBES CUT INTO LARGE RUBBER BANDS. THEY CAN BE USED TO HOLD THE DOORS CLOSED ON A CHINA CABINET OR TO HOLD THE RAPPED AROUND A CHAIR OR TELEVISION.

WEDGE: THIS IS A WEDGE OF WOOD USED AS DOOR STOP.

MATERIALS: THIS SECTION WILL PROVIDE YOU WITH A COMPLETE LISTING OF THE MATERIALS THAT WE USE. VIRTUALLY ALL OF THESE MATERIALS ARE OFFERED FOR SALE TO THE CUSTOMER. SOME OF THESE MATERIALS ARE OFFERED TO THE CUSTOMER TO BE USED AND RETURNED AT NO CHARGE, THE CREW BOSS WILL MAKE THIS DECISION. MOST OF OUR MATERIALS ARE USED FOR MANY PURPOSES OTHER THAN THE DESIGNED PURPOSE. LISTED ARE THE COMMON USES FOR EACH CARTON AND APPLICATION FOR ALL MATERIALS.

CARTONS:

SMALL: ALSO CALLED AN "AUTO BOTTOM" OR BOOK BOX – DIMENSIONS

- -1 1/2 CUBIC FEET INSIDE WHEN ASSEMBLED
 - 16 INCHES LONG
 - 13 INCHES WIDE
 - 13 INCHES DEEP

REMARKS: THIS IS OUR STANDARD WORK HORSE CARTON. IT IS SUPPLIED TO MOST LARGE OFFICE JOBS IN THE HUNDREDS. AS THE SMALLEST BOX IT IS USED FOR PACKING HEAVY SMALL OBJECTS SUCH AS BOOKS AND RECORDS. IT MAY BE USED FOR PACKING ALMOST

ANY GOODS FOUND IN THE HOME OR OFFICE AND MAY OR MAY NOT HAVE THE DELANCEYS STREET MOVERS LOGO ON IT. THEY ARE SOLD USED OR NEW (SEE PRICE SHEET).

MEDIUM:

- -DIMENSIONS
- -3 CUBIC FEET INSIDE WHEN ASSEMBLED
 - 18 INCHES LONG
 - 18 INCHES WIDE
 - 16 INCHES DEEP

REMARKS: THIS CARTON IS USED MOSTLY FOR THE HOUSEHOLD TYPE OF MOVE. IT IS USED FOR SLIGHTLY LARGER AND LIGHTER OBJECTS SUCH AS POTS AND PANS.

MEDIUM-LARGE OR LARGE:

- -DIMENSIONS
- -APPROXIMATELY 4 ½ TO 5 CUBIC FEET INSIDE WHEN ASSEMBLED
 - 18 INCHES LONG
 - 17 INCHES WIDE
 - 24 INCHES DEEP

REMARKS: USED ALMOST EXCLUSIVELY ON HOUSEHOLD MOVES. USED FOR LIGHT OBJECTS THAT TAKE UP A LOT OF ROOM. PILLOWS AND SLEEPING BAGS ARE A GOOD EXAMPLE OF THE USE FOR A LARGE CONTAINER.

DISHPACK: ALSO CALLED A "BARREL"

- -DIMENSIONS
- -5.63 CUBIC FEET INSIDE WHEN ASSEMBLED
 - 18 INCHES LONG
 - 18 INCHES WIDE
 - 30 INCHES DEEP

REMARKS: THE DISHPACK COMES IN SEVERAL PIECES. THE FIRST IS THE CARDBOARD BOX DESCRIBED ABOVE. THE SECOND IS THE PARTITIONS OR DIVIDERS THAT GO INTO THE DISHPACK. WHEN A DISHPACK IS CALLED FOR, BE SURE THAT ALL PARTS ARE BROUGHT ALONG ON THE JOB. ASK TO BE SHOWN HOW TO PACK ONE BEFORE YOU TRY IT YOURSELF.

MIRRORPACK OR PICTUREPACK:

- -DIMENSIONS
- -SMALL 28 INCHES SIDE TO SIDE
 - 36 INCHES TALL
 - 4 INCHES THICK
- -LARGE 42 INCHES SIDE TO SIDE
 - 34 INCHES TALL
 - 4 INCHES THICK

REMARKS: MIRRORPACKS ARE A TWO PIECE CARTON USED TO PROTECT MIRRORS OR OTHER GLASS LIKE MATERIALS. THEY ARE ALSO VERY GOOD FOR PROTECTING VALUABLE PICTURES THAT HAVE NO GLASS. ALL PICTURES OF GLASS SHOULD BE WRAPPED IN PAPER PADS FIRST. ASK TO BE SHOWN HOW TO USE ONE BEFORE YOU TRY IT YOURSELF.

WARDROBE:

- -DIMENSIONS
 - 25 INCHES LONG
 - 23 INCHES WIDE
 - 52 INCHES DEEP-

REMARKS: WARDROBES REQUIRE A METAL "RIB" IN ORDER TO BE USED PROPERLY. BE SURE TO ADD THE RIBS TO THE TRUCK. THIS CONTAINER IS USUALLY OFFERED TO THE CUSTOMER FOR USE AT NO CHARGE AS LONG AS IT IS EMPTIED AT THE END OF THE JOB AND RETURNED TO US. THEY CAN ALSO BE USED FOR A LOT OF LIGHT TWEEK STUFF USUALLY FOUND ON JOBS. THEY SHOULD BE PACKED TO WEIGH NO MORE THAN 60 OR 70 POUNDS.

NOTE: CARTON DIMENSIONS MAY DIFFER DUE TO DIFFERENT MANUFACTURES SPECS.

HERE ARE OTHER MATERIALS WE USE:

TAPE:MASKING TAPE OR PLASTIC. IT COMES IN 2 INCH ROLLS. EVERY CARTON WE USE NEEDS TO BE ASSEMBLED WITH TAPE. EXCEPT AUTO BOTTOMS.

BULK PAPER: PACKING MATERIAL USED WITH DISHPACKS/ IT COMES IN 30 LB BUNDLES.

SHRINK WRAP: THIN STRETCHABLE PLASTIC THAT IS USED IN HOLDING PALETIZED BOXES IN PLACE. SOMETIMES USED TO PROTECT VALUABLE FURNITURE FROM THE RAIN. COMES IN LARGE ROLLS THAT LOOK LIKE ROLLING PINS AND HAVE RED RUBBER HANDLES.

BUBBLE WRAP: USED MOST OFTEN IN PACKING CARTONS SUCH AS DISHPACKS OR CARTONS PACKED WITH FRAGILE VALUABLES. PLASTIC WRAP WITH SMALL AIR POCKETS. COMES IN DIFFERENT WIDTHS AND COMES IN ROLLS.

TAGS: WHEN DOING LARGE MOVES, TAGS ARE REQUIRED TO AID IN ROUTING THE FURNITURE TO IT'S DESTINATION. WE HAVE MANY DIFFERENT COLORS AND SHAPES OF TAGS.

MARKERS: USED FOR IDENTIFYING CARTONS AND MARKING TAGS.

TWINE: USED MOSTLY FOR BINDING SMALL BOXES INTO BUNDLES OF 10 AFTER USE ON A JOB.

NOTE: REMEMBER THAT THE CUSTOMERS ARE GENERALLY CHARGED FOR ALL MATERIALS USED. THEY ARE NOT CHARGED FOR THE MATERIALS RETURNED TO US. ALWAYS ASK YOUR CREW BOSS FOR THE PROPER INFORMATION REGARDING CHARGES AND RETURNING CARTONS.